CASE STUDY · ELECTRICAL SUPPLY

New owners. Messy item records. One clean starting point.

Conrey Electric · Portland, OR · Electrical supply & motor shop, serving the Pacific Northwest since 1945

Apex Inventory Service
Counted Oct 9–10, 2026

155,279
Parts in the pre-count reference library (10+ manufacturers & distributors)

4,071
Clean items delivered — zero duplicates, zero blanks

26,127
Units counted across 8 rooms in 2 days

212
Obsolete items identified to purge (Step 1 of 5S: Sort)

The situation

Under new ownership, Conrey Electric was moving off Lightspeed and into QuickBooks (Intuit Enterprise Suite). The inherited item records weren't trustworthy: duplicate names, blank descriptions, and exports where spreadsheets had turned part numbers into dates and barcodes into scientific notation.

What Apex did

- Built a **155,279-part reference library** from 10+ manufacturer and distributor price lists before the count, so counters could identify almost anything by barcode or part number.
- Counted **8 rooms in 2 days** (Oct 9–10, 2026) with 6–7 counters using Bluetooth scanners and a custom offline-first phone app.
- Captured unknown items with two photos and tag data; Conrey managers approved each one on a live review page.
- Cleaned the file: resolved **94 duplicate item names**, fixed Excel-mangled part numbers and barcodes, and more than doubled items with a real description (≈1,900 → ≈4,300).
- Consulted on the first step of 5S (Sort): identified **212 obsolete items** (≈1,200 units) and delivered a photo purge list in walking order.

The result: a QuickBooks-ready import file. 4,071 clean items · 26,127 units · zero duplicate names · zero blanks

> *"The work that Apex did really helped guide our teams to rebuild the database on the products we carry, and sort through all of the products that are no longer in the database."*
>
> — Operations Director & Sales Director, Conrey Electric

Just bought a business? Start with records you can trust.

Apex counts, cleans, and hands you one clean item list — ready for whatever system you're moving into.

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